

EDWARD JAMES RODGERS 11
3508 SCENIC HILLS DRIVE
WILLIAMSBURG, MICHIGAN 49690
(231) 938-1238
(stateisgre@aol.com)

JOB OBJECTIVE *INSIDE/OUTSIDE SALES
REPRESENTATIVE

*PRODUCT MANAGER

CAPABILITIES

*PROFITABILITY
*OUTSTANDING CUSTOMER RELATIONS
*EXCEED SALES STANDARDS
*ON TIME REPORTING
*EXCEPTIONAL PRODUCT KNOWLEDGE
*STRONG LEADERSHIP
*ENTHUSIASTIC TEAM PLAYER
*SELF DIRECTED
*EXCELLENT TECHNOLOGY USER

ACHIEVEMENTS

EMPLOYEE OF THE QUARTER

RECIPIENT****

****VICE PRESIDENT ROUND TABLE

SPECIAL QUALIFICATIONS

*PRODUCT MANAGEMENT
*PURCHASING/INVENTORY CONTROL
*LOGISTICS
*TRAINING/MOTIVATING SALES FORCE
*HOME OFFICE

MANAGER

EDUCATION

BACHELOR OF SCIENCE
COLLEGE OF BUSINESS
MICHIGAN STATE UNIVERSITY
GRANTED: 1975

WORK EXPERIENCE 1975- 1977 GENERAL FOODS, INC

MANAGER/TRAINER

1977- 1998 GEORGIA PACIFIC CORP.

OUTSIDE SALES

1998- 2001 JIM WHITE LUMBER

INSIDE SALES

2001- Present NORTH PACIFIC, INC.

INSIDE SALES

REFERENCES AVAILABLE UPON REQUEST